The Chamber’s new business center now displays a stained glass window on the east side of the building. The window depicts the Chamber’s logo and was designed and fabricated by Mr. Rick Wolfe of Watsontown Glass Company, Watsontown. Mr. Wolfe had been in the stained glass business since 1973 and his artistic expression can be seen throughout the Valley. The window is two-sided with the theme of “What’s Behind the Chamber Logo.” The stained glass project was sponsored by the Degenstein Foundation, a generous sponsor of the “Made in the Valley” building project.

During a tour of the newly constructed building with Attorneys Sydney, Michael and Jeffrey Apfelbaum and Ms. Jan Tippett, publisher of The Daily Item and Chairwoman of the Chamber Board of Directors from 2005 through March 2007, Mr. Michael Apfelbaum commented on the uniqueness of the new business center and inquired of Ms. Tippett if there was anything she would have done that does not yet exist in the building. Ms. Tippett replied that she would love to have a stained glass window. Work began immediately on the window project with installation taking place the end of March. At the request of the Degenstein Foundation, the window is a tribute to Mr. Ed Gill for his many years of service with the Chamber and the region. Mr. Gill, a Sunbury native, was known for his ever present bow tie. He led the Chamber during the boom years of the 1950’s and early 1960’s and brought the fabridam, Wilson Manufacturing and the Young Door Company to the region to fill the space created by the decrease in the railroad industry in Sunbury.

This project is the first two-sided stained glass window done by Mr. Wolfe. Mr. Wolfe explains that the exterior side shows the Chamber logo and functions as a sign on the building, while the interior side is reversed from the exterior and reflects the theme of “What’s Behind the Chamber Logo.” Mr. Wolfe goes on to explain this design, “The grape iridized waterglass framework for the colored panes is reminiscent of cast-iron tower clock frames I’ve worked on. We have a strong historical background which forms the basis of the local work ethic. There are sixteen points to the framework as you would find in a compass. The Chamber is the center of business development with its influence extending in all directions. Two interesting effects of the glass are the reflections of cars and trucks from the highway below (adds a constant movement to the window) and the use of etching of the iridized layer with the name of the organization, its tag line, ‘Connecting Business and Community’ and its four philosophical tenants – diversity, quality of life, regionalism and economic development. The dark blue glass shows a map of the area which is served by the Chamber. Leadlines show the local highway structure and clear jewels mark cities and towns. This view is what you would see if you were flying over the region at night.

Please see Stained Glass on Page 18

Looking Through A Stained Glass Window

A Cooperative Effort of
Food for Thought

One of the four tenets of the Greater Susquehanna Valley Chamber of Commerce is Economic Development. Over the years, many chambers have neglected that portion of their responsibilities, but good organizations, like this one, have embraced the concept. So what is economic development anyway?

Is it just business recruitment—bringing in a factory with high paying jobs? If so, does the area have the workforce to sustain it? If a hospital expands and needs 200 new professionals, where do they come from? If they come from local competing sources, how does that affect the other businesses? Does it drive up their costs? Should that even be a consideration? If we recruit from outside the area, do we have the quality of life to attract the range of ages and skill sets needed to fill the positions?

If you believe economic development means business attraction, how, then, can you ignore the statistic that shows 80 percent of growth in a given area will come from already existing area business? Why do we offer incentive programs to attract businesses, if we do not extend similar opportunities to those already here and delivering jobs? What do PEDA, SEDA-COG, KIZ, KOZ, EDC, IDA MAIDA, SIDCO, and DBA mean, and why are there so many of them?

What is the relationship between business and education? What skills will be needed five, ten, and twenty years from now? What is a Workforce Investment Board, and why is it important? In 2003 Snyder, Union, Northumberland, Montour, and Columbia counties had a total of 393 high school dropouts, and 167 teenagers convicted of drug offenses. Should that waste of talent be part of regional economic development efforts?

If we need the Central Susquehanna Valley Thruway project to help get the truck traffic off of Routes 11 & 15, why do some worry it will actually decrease traffic to area businesses, and what do we do to ensure the economic viability of the communities along the route?

How do we balance the need for growth with the quality of life we cherish in the Greater Susquehanna Valley? How do we preserve the farm lands and open space and still manage growth? Do we preserve old derelict buildings because they are historic? What is a wetland, and why are spade footed toads more important than the safety of school children?

Why are there relatively few minority and women owned businesses, and why is it important to cultivate more? We have two great universities in Susquehanna and Bucknell. What is their role in the economic development equation?

I don't ask the questions because there are no answers, but only to demonstrate that economic development is far more than a new factory coming in. Economic development is a tangled web, and I believe chambers of commerce across the region should be catalysts and conveners to make it happen.

Fly safe,
Ambassador Program Guidelines

What is an Ambassador? Members of the Committee serve as goodwill ambassadors at Chamber functions and community events. An Ambassador's goal is to assist in the nurturing and retention of Chamber members.

Mission Statement: To build a stronger Chamber through volunteer leadership, increase retention of current membership by improving the lines of communication between the Chamber and its members, and to strengthen the organization by recruiting new members.

Responsibilities:
- Support and actively participate in the Prospect and Retention Protocols adopted by the Chamber's Board of Directors in January of 2005 by:
  - Implementing a program of contact with current members, especially new members in order to enhance retention;
  - Promoting new member participation, networking and involvement at Chamber meetings and events;
  - Welcoming and assisting Chamber members at meetings and events;
  - Visiting new businesses in the Valley and sharing the benefits of becoming a Chamber member with them.

Mr. David Geise & Ms. Judi Karr Co-Chair the Ambassador Team

Mr. David Geise has been active with the Chamber for many years. When asked about his thoughts and goals serving with the Ambassador Committee he remarked, “I serve to help maintain open lines of communication, present my opinion on matters based on my own past experiences, and to comprehensively listen to what others opinions are and to then make the best decision based on these criteria.”

Mr. Geise is president/CEO at Furmano Foods, Northumberland, where he began in 1968 as the Assistant Raw Product Manager. In 1976, he was promoted to Assistant to the president. Majoring in Horticulture, he received a Bachelor of Science Degree from Penn State University. He also received an Agribusiness Executives Program. He has gained further education through the American Management Association, estate planning for owners of family businesses and strategic planning and management courses for company presidents. Mr. Geise is also active on the Penn State Food Science Facilities committee, Borland Lab-Harrisburg subcommittee, Food Products Association, Boy Scouts of America, (where he is an assistant scout master) and is a member of Senator Rick Santorum’s Ag Advisory Committee. Active in his church, he serves as a council member and Sunday school teacher. As a Chamber volunteer, he is a member of the Joint Governmental Affairs Committee and is a past Board member of the GSVCC. In 2001, Mr. Geise was recognized as an outstanding Alumnus of the PSU College of Agriculture Sciences. PSU has also inducted Mr. Geise into the Armsby Honor Society of PSU’s College of Agriculture. In his spare time he enjoys hunting, hiking and flying a power parachute with his wife, Joyce, and sons, Matt, Chad and Todd.

Ms. Karr currently serves as Director of Marketing and Public Relations for Nottingham Village, Northumberland, where she has been employed since 1993. Prior to that, Ms. Karr co-founded, owned and managed Sweethearts, an exclusive ladies fashion boutique in Lewisburg in 1986 followed by a second store, Peachbottoms. From 1987 to 1995, Ms. Karr was also employed as a real estate broker for Coldwell Banker Penn One Real Estate, Lewisburg and Villager Realty, Lewisburg.

Ms. Karr received her BA from the University of Massachusetts, attended Thiel College in Greenville, PA, and is a 1981 graduate of Realtors Institute. Ms. Judi Karr has received several awards in the past, including the Certificate of Achievement, RELO Marketing Academy, Better Homes and Gardens Medallion Club Award, PAR Excellence Club Dollar Club, awarded lifetime membership in PAR Excellence Club, earned CRS designation, (held by only 2 percent of realtors nationwide) and Outstanding Young Woman in America. She has served, in the past, on several committees and boards, including: president of Lewisburg Garden Club, co-chair of the Evangelical Community Hospital Snowball, American Association of University of Women, PA Association of Realtors, Regional Business Committee at Bucknell University, and is on the Historic Architectural Review Board and chairwoman of the Long Term Care Committee.

The Chamber proudly salutes the current Ambassador team

Mr. Tim Apple, Buttery Krust Baking Company
Ms. Kendra Aucker, Evangelical Community Hospital
Mr. Art Bowen, Bowen Agency Realtors
Ms. Monica Enright, Dunkin Donuts – Danville
Ms. Julie Eriksson, Kreamer Feed, Inc.
Ms. Marty Gates, Susquehanna Valley Women in Transition
Mr. David Geise, Furmano Foods
Ms. Becky Hagenbaugh, Milfield Heritage & Revitalization, Assoc.
Ms. Mary Ellen Jansen, MetLife
Ms. Judi Karr, Nottingham Healthcare Services
Ms. Fred Kelly, Swineford National Bank
Ms. Pat Marolo, SUN Area Career & Technology Center
Ms. Connie May, ERA Classic Realty, Inc.
Mr. Karl Rohrbach, Bowen Agency Realtors
Mr. Rue Rothermel, Associate Member
Ms. Erica Shames, Susquehanna Life Magazine
Mr. John Shipman, 18th Street Financial Services
Mr. Ted Silk, Associate Member
Mr. Vince Sheridan, Zartman Construction, Inc.
Mr. Bob Zimmerman, Zimmerman Enterprises, Inc.

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Program Spotlights

The Pennsylvania Go Global Grant Program provides up to $10,000 in matching grants (grantees will be required to match funds given) to partnering organizations that agree to conduct new, in-state events that are designed to promote Pennsylvania exports and/or attract new foreign investment to the Commonwealth. Program participants will also be expected to raise awareness about the Department of Community and Economic Development’s (DCED) mission, operations and services, the Commonwealth’s international competitiveness objectives, and the role of the Governor’s World Trade PA Initiative. To qualify for a Pennsylvania Go Global Grant, prospective grant applicants must be based in the Commonwealth and be one of the following types of organizations: Economic development organization; Industrial development corporation or authority; Technology council; Chamber of commerce; Regional marketing organization; Local or county government; Membership-based business organization or a non-profit / non-government organization. Grant applicants must submit a completed application at least one month prior to the activity/event for which funding is sought. No applicant may receive more than $10,000 in grant funds per fiscal year, and all funds must be matched on a one-to-one basis. State funds received from other sources may not be used to satisfy the matching requirement. Examples of qualifying events include holding conferences, seminars, business networking events and training workshops. Pennsylvania Go Global Grant Program funds may not be used to support existing events. Applicants may, however, request funding for such events if these funds will be used to substantially enhance or expand a regularly scheduled event.

The Infrastructure Development Program (IDP) offers low interest loans as well as grants to eligible applicants for specific infrastructure improvements within five years after the assistance is awarded. Municipalities, industrial development authorities and corporations, municipal authorities, redevelopment authorities and local development districts can apply on behalf of eligible private companies. Eligible companies include agriculture enterprises, industrial enterprises, manufacturing enterprises, research and development enterprises, export service enterprises, commercial enterprises and certain private developers. Each enterprise must meet IDP criteria. Examples of eligible projects include the construction or rehabilitation of: drainage systems; energy facilities which generate and distribute power; sewer systems, including, but not limited to, the construction or repair of sewage collection lines and sewage treatment facilities; and transportation facilities directly affecting the site of the proposed private investment, among others.

Economic Indicators

The U.S. Census Bureau announced May 11, 2007, that advance estimates of U.S. retail and food services sales for April were $372.0 billion, a decrease of 0.2 percent from the previous month, but up 3.2 percent from April 2006. Total sales for the February through April 2007 period were up 3.7 percent from the same period last year.

March 2007 employment for food and beverage stores was 140,000, an increase of 500 from the previous month, but a decrease of 1,500 from March 2006 reported the Center for Workforce Information and Analysis. March 2007 employment for grocery stores was 122,600, an increase of 300 from February 2007, but a decrease of 1,400 from the same month last year.

Retail trade sales were down 0.2 percent from March 2007, but were 3.0 percent above last year announced the U.S. Census Bureau on May 11, 2007. Nonstore retailers were up 9.3 percent from April 2006 and sales of health and personal care stores were up 8.1 percent from last year.

March 2007 employment for retail trade was 644,200, an increase of 4,000 from the previous month and an increase of 100 from the previous year, reported the Center for Workforce Information and Analysis. March 2007 employment for nonstore retailers was 26,400, a decrease of 100 from February 2007, but an increase of 400 from March 2006.
Economic Development

USDA Announces New Proposed Rules for Broadband in Rural Communities

Agriculture Under Secretary for Rural Development Mr. Thomas C. Dorr announced May 11, 2007 the publication of new proposed rules designed to facilitate the further deployment of broadband services to rural communities nationwide.

“These proposed changes will improve broadband coverage in rural America,” said Mr. Dorr. “Refining eligibility and coverage areas, along with increased emphasis on reaching areas with limited service are priorities within these proposed rule changes.”

Mr. Dorr outlined several key elements of the proposed rules: Promoting deployment to rural areas with little or no service; Ensuring that residents in funded areas get broadband access more quickly; Limiting funding in urban areas and areas where a significant share of the market is served by incumbent providers; Clarifying and streamlining equity and marketing survey requirements; Increasing the transparency of the application process, including legal notice requirements, to make more informed ending/borrowing decisions; Promoting a better understanding of all application requirements, including market survey, competitive analysis, business plan, and system design requirements; and ensuring that projects funding are keeping pace with increasing demand for bandwidth.

Mr. Dorr noted that significant progress has been made in facilitating rural broadband deployment since the program began. Over 70 loans have been made totaling $1.2 billion for broadband deployment projects head-quartered in 36 states. Through these loans, more than half a million households in more than 1,000 rural communities will receive broadband service. Over 60 percent of these communities had little or no broadband service at the time. In addition, as part of its 2007 Farm Bill proposal, the USDA has requested re-authorization of the broadband program through 2012.

Source: The United States Department of Agriculture

Recycling in Pennsylvania Saves Businesses and Industries Nearly $263 Million


“The recycling industry is a significant contributor to Pennsylvania’s economic vitality and environmental health,” Rendell said, adding “The more we recycle, the less we put into our landfills. And, the more we recycle, the more economic opportunities we create by providing raw materials for Pennsylvania’s manufacturers.”

The Commonwealth’s recycling and reuse industry includes more than 3,200 establishments with total annual sales of $18.4 billion. The industry employs more than 81,000 people and has an annual payroll of $2.9 billion. The employment, payroll and sales numbers are more than any other state in the northeast United States and are the second highest in the nation.

In addition, Pennsylvania’s recycling and reuse industry provides an estimated $1.8 billion in indirect benefits to the economy and a direct impact of $305 million each year through the tax base.

The economic benefit of recycling in 2005 can be calculated, in part, by using published commodity prices for goods, such as steel cans, glass, plastic bottles and corrugated paper. An analysis of the nearly 1.5 million tons of Pennsylvania’s 2005 recycling materials reveals that those materials were worth $130.3 million. If the 3.4 million tons of other materials that remain were valued at even half this amount, the total would be $577.4 million. This does not include the estimated value of avoided disposal, which can be calculated as more than $262 million at the estimated statewide average disposal cost of $54 per ton.

Source: The Pennsylvania Department of Environmental Protection

Chamber Says Goodbye and Hello

Dave Hall
President/CEO

Mr. Owen Heller, the Chamber’s Economic Development Manager, recently resigned from the Chamber to return to school and finish his degree. For three years, he worked with the Chamber, SDOCO, SNEED, and numerous state and local boards, commissions, officials, and authorities, to help the region move forward in economic development efforts. He is a very talented researcher, and he will certainly be missed. His departure is bittersweet for the Chamber, but he has the Chamber’s wholehearted support in finishing his degree. It is a very necessary step in his professional development, and we wish him well.

The Chamber welcomes Ms. Dawn Raszewski-Gessel to the Economic Development Division of the Chamber as Economic Development Assistant. Ms. Gessel has been with the Chamber since September 2006 as an Economic Development Intern, and has considerable ‘corporate knowledge’ of projects of the Chamber and its economic development affiliates. She has worked actively on the Pawling Station project, developed economic impact models and a property tax assessment for a corporate expansion project in Danville, and has helped FOCUS Central PA compile a database of available commercial properties. She received a BA from Susquehanna University, where she graduated Cum Laude in May 2007.
If your business has any changes in its contact information, including names, address or phone numbers. Please contact the Chamber office with the changes at 570-743-4100 / 1-800-410-2880 or info@gsvcc.org.

Chair’s Circle

Wood-Mode, Inc.
PPL Electric Utilities
The Daily Item/Danville News
PCI Insurance, Inc.
ERA Classic Realty, Inc.
The Northumberland National Bank
Capital Blue Cross
Kreamer Feed, Inc.
Susquehanna Bank
Omega Bank
SUN Area Career & Technology Center
Larson Design Group
Bowen Agency.com/Realtors
M&T Bank
J. Kleinbauer Company
Zartman Construction, Inc.
Sovereign Bank
Geisinger Health System
Keller Engineers, Inc.
Nottingham Health Care Services
Swineford National Bank
MetLife
Susquehanna University
HEPCO Construction
Butter Krust Baking Co.

The Chair’s Circle provides special benefits to members who choose to make an investment above and beyond Chamber membership dues. These funds are invested in critical programs designed to build long-term sustainability for the Chamber and its volunteers in serving both members and Valley communities.

Some of the many benefits available to Chair’s Circle members are:
• Private receptions with Board members, Chamber Chair and Chamber President/CEO;
• Private meetings with state & federal legislators;
• Chamber recognition at all events & programs in 2007;
• Monthly recognition in Chamber newsletter;
• Listings on Chamber website and in bi-weekly E-Lerts;
• Name displayed on honor plaque in the Chamber Business Center;
• Recognition in Annual Report
Membership Development

Participation is Crucial

2007 has begun as a great year for membership in the Greater Susquehanna Valley Chamber of Commerce. The Chamber has welcomed 44 new members to the organization and has seen increased participation by members in many programs and events. Networking is important and businesses are seeing growth because of the many networking opportunities the Chamber provides. The value of Chamber membership is directly proportional to participation. "The value of Chamber membership is directly proportional to participation. To realize the full potential of Chamber membership, get involved. Contact any Chamber staff member for details about how to receive the greatest value from participation."

Small Investment... Big Opportunity

Becoming a member of the Greater Susquehanna Valley Chamber of Commerce is more affordable than many realize. A one-time investment will create some amazing opportunities to market your business, meet prospective clients and receive input on how to better grow your business. Take a look at the investment schedule below. One small investment will lead to big opportunities. Contact Ms. Jennifer Daddario, Membership Development Manager at 570-743-4100 / 1-800-410-2880 or jdaddario@gsvcc.org.

2007 Investment Schedule

<table>
<thead>
<tr>
<th>Category</th>
<th>1 – 5 Employees</th>
<th>6 – 20</th>
<th>21 – 50</th>
<th>51 – 100</th>
<th>101 – 200</th>
<th>201 – 300</th>
<th>301 – 400</th>
<th>401 – 500</th>
<th>501 – 750</th>
<th>751 – 1,000</th>
<th>1,001 +</th>
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<tbody>
<tr>
<td>Retail/Wholesale/Manufacturing/Hospitals/Post-Secondary Schools and Universities/Nursing Homes/Professional Offices, etc. (Based on number of full-time employees)</td>
<td>$215</td>
<td>$270</td>
<td>$385</td>
<td>$495</td>
<td>$610</td>
<td>$755</td>
<td>$910</td>
<td>$1,065</td>
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<td>$2,130</td>
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<td>Banks and Credit Unions (Based on number of branches in service area)</td>
<td>$215 per branch</td>
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<td>Financial Service Companies (Companies other than banks and credit unions that accept deposits, or issue loans and/or provide financial/insurance products.)</td>
<td>$320</td>
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<td>Local Municipalities (Cities, Boroughs and Townships)</td>
<td>$215</td>
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<td>County Governments</td>
<td>$430</td>
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<td>Public and Parochial Schools</td>
<td>$345</td>
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<td>Utilities (Electric, gas, telephone)</td>
<td>$690</td>
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<td>Media (Newspaper, radio, television)</td>
<td>$215 plus $5 per full-time equivalent</td>
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<td>Non-Profit Agencies (social agencies), Civic Organizations, Religious Groups</td>
<td>$215 up to 20 employees, then $5 per full-time equivalent thereafter</td>
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<td>Business Development/Membership Organizations (Main Street groups, Industrial Development Corporations and Authorities, Tourism Promotion Agencies, County, State and Federal agencies, etc.)</td>
<td>$215</td>
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<td>Associate Members (Retired Professionals, Elected Officials, Individuals)</td>
<td>$110</td>
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<td>Farmers</td>
<td>$55</td>
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</tbody>
</table>
Welcome New Members

**Scott’s Berry Farm & Market**
Whitney Scott, Owner
153 Scott’s Drive • Winfield, PA 17889
570-274-3707
High quality fruits and produce, grown locally and sold on Route 522 in Selinsgrove.

**Hand Up Foundation**
Douglas Diven, President
975 Carpenter Road • Milton, PA 17847
570-742-3000
www.handupfoundation.org
Assisting local people in need with clothing, vehicles, counseling, household goods & job training.

**Bill Moore Enterprise**
Ann Moore, Vice President
RR#1 Box 242A • Paxinos, PA 17860
570-644-2090
Sell and install Direct TV, Dish Network and Hughesnet high speed internet.

**Mary Bannon, Executive Director**
413 Market Street • Lewisburg, PA 17837
570-524-9629 • www.campustheatre.org
Rare historic, art deco theatre that shows quality, first-run, independent and classic films.

**Fiery Arrow Productions**
Eric Mumper, Proprietor
138 Indian Ridge Road • Lewisburg, PA 17837
570-966-3446
Providing business consulting services & Quickbooks ProAdvisor services to small businesses.

**AIG/American General**
Matthew Wagner
Worksites Sales Professional
780 Broad Street • Montoursville, PA 17754
570-368-3334
Life and accident insurance company specializing in voluntary employee benefits.

**Amber Watson, District Manager**
2350 East Third Street, Suite 2
Williamsport, PA 17701
570-327-8226 • www.kellyservices.com
Employment Agency/Staffing Solutions

**Jonica Potter**
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**For ALL The UP-TO-DATE Chamber News**
www.gsvcc.org
Join in 2007

The months of April & May have been banner months for the Chamber. The Chamber has welcomed 23 new members and assisted with 15 ribbon cutting celebrations. Now is the time to get involved with the Chamber. The Chamber has many networking activity options available for members in the month of June. Networking contacts made at Chamber events may lead to new business leads in the Valley. Chamber membership reflects a positive concern and support for the community.

Consider this opportunity to help Connect Business with Community as a Chamber member. . . . to show pride in the Greater Susquehanna Valley. To become the next new member of the Greater Susquehanna Valley Chamber of Commerce, contact...

Jennifer Daddario
Membership Development Manager
570-743-4100 / 800-410-2880
jdaddario@gsvcc.org

Thank You
Renewing members April 17th - May 17th, 2007

- Apex Homes, Inc.
- Associated Insurance Management
- Beverly Enterprises/Mansion Nursing Home
- Borough of Middletown
- C.A. Reed Party Supplies
- Catholic Charities Northern Office
- Central Susquehanna Surgical Associates
- Columbia-Montour Council #504
- Boy Scouts
- Congregation Beth-El
- Dr. John G. Lazur, Jr., D.D.S.
- Edwin H. Kleckner, Inc.
- Emmanuel Lutheran Pre-Kindergarten
- Erdman, Charles E. Jr. Controller
- Garvey’s Carpet, Inc.
- Geisinger Health Plan
- G&R Charles Excavating, LTD
- Greater Susquehanna Valley United Way
- Higher Hope International
- Ministries
- Image One Technology
- J.C. Specialty, LLC
- Laydee Lorayne, Inc.
- Malady & Wooten Public Affairs
- MetLife
- Mid-Penn Urologic Associates, P.C.
- Patterson-Brandt, Inc.
- Penn Township Supervisors
- Pfeiffer-Naginey Insurance, Inc.
- Selingsgrove Dental Arts
- Sunbury Generation, L.P.
- Sun-Re Cheese Corporation
- Susquehanna Valley RV
- The Paper Place
- Viking Energy of Northumberland
- Villager Real Estate - Lewisburg
- White Deer Golf Courses
- YBC – Your Building Centers, Inc.

Frequently asked questions (FAQ’s):
Q: What is the benefit to offering a ‘Chamber gift certificate’ Program?
A: To provide Chamber members with a tangible benefit that drives business to their location, promotes local shopping & keeps more dollars in the Valley. This Program illustrates to all Chamber members that the Chamber is working hard for them, & reinforces the value Chamber membership. The Chamber gets added visibility as each gift certificate has the Chamber logo on it.

Q: What is a Chamber of Commerce gift certificate & what denominations do they come in?
A: A GSVCC gift certificate is ONE gift certificate that has the GSVCC logo & name on it that can be redeemed at ANY participating Chamber member. The values may range from $5 to $50.

Q: Who provides the GSVCC gift certificate stock and participant list?
A: CertifiChecks®. CertifiChecks® supplies the gift certificate stock and generates each participant list. The participant list is updated monthly.

Q: How do Chamber members redeem GSVCC gift certificates?
A: By simply depositing it, process it just like a check.

Q: Where do people buy GSVCC gift certificates & how does a person know where to redeem them?
A: Orders may be by phone, (877) 770-GIFT; online, www.gsvcc.org; by faxing order forms found at www.CertifiChecks.com, or by stopping at the Chamber office in Shamokin Dam. CertifiChecks® supplies a list of participating members where the GSVCC gift certificate can be redeemed & is given with each gift certificate.

CertifiChecks

Chamber Gift Certificate Program

The First Step Pre-Business Workshop

Streamlining Your Business Processes with Microsoft Office
(Spreadsheets, marketing presentations & more)

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• Basic
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(Certificate in Small Business Management)

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(Certificate in Small Business Management)

Penny Pinching Sales and Marketing Ideas

Financing Your Small Business

Registration is required by calling 570-577-1249 or emailing sbdc@bucknell.edu, or online at http://www.bucknell.edu/script/sbdc/register.asp

ATTN: Small business owners and managers: Contact the Bucknell University SBDC for free information on any small business issues.
The Greater Susquehanna Valley Chamber of Commerce welcomed Original Italian Pizza, (OIP) to the Lewisburg community in April, with a ribbon cutting. Pictured, (From L to R) Mr. Ted Silker, Chamber Ambassador; Ms. Lise Barrick, Chamber Region III Vice President; Ms. Becky Hagenbaugh, Chamber Ambassador and Membership Committee Co-Chair; Mr. Art Bowen, Chamber Ambassador; Ms. Anna Cracchiolo, family; Mr. Rosario Cracchiolo, family; Mr. John Showers, Union County Commissioner; Ms. Melissa Finan, waitress; Ms. Brooke Bordner, waitress; Mr. Frank Failla, cook; Mr. Chuck Culp, Visions Group; Mr. Tony “Pizza”, family; Ms. Marty Gates, Chamber Ambassador; Mr. Todd Ross, President/CEO, T-Ross Brothers Construction, Inc.; Mr. C. James Anderson, DPM, Podiatrist; Ms. Ashley Ross, staff-Medical Assistant; Mr. Jay Bogar, Project Manager, T-Ross Brothers Construction, Inc.; Dr. Thomas Albright, Podiatrist, Owner; Ms. Leilani Falck, staff - Operations Assistant; Ms. Keri Albright, wife of Owner; Mr. Jeff Kapksar, president, Mifflinburg Bank & Trust Company, & Chamber Region I Director; Ms. Judy Wagner, Mayor of Lewisburg; Ms. Leslie Belz, representative, Lewsiburg Downtown Partnership; Ms. Gerri Brouse, staff-Patient Accounting Representative; Mr. Matt Hoffman, Bowen Agency Realtors; Ms. Tammy Sears, staff-Podiatric Assistant; Ms. Janet Weidman, staff – R.N.; Ms. Judy Dietz, vice president, Mifflinburg Bank & Trust Company; Mr. Rob Cook, LeFevre Wilk Architects; Ms. Marty Gates, Chamber Ambassador.

The Greater Susquehanna Valley Chamber of Commerce welcomed Albright Footcare, 2330 St. Mary’s Street – West (Brookpark Farm Complex) to Lewisburg in May, with a ribbon cutting. (From L to R) Mr. Larry Johnson, Bowen Agency Realtors; Ms. Pat Marolo, Chamber Ambassador; Mr. Todd Ross, President/CEO, T-Ross Brothers Construction, Inc.; Mr. C. James Anderson, DPM, Podiatrist; Ms. Ashley Ross, staff-Medical Assistant; Mr. Jay Bogar, Project Manager, T-Ross Brothers Construction, Inc.; Dr. Thomas Albright, Podiatrist, Owner; Ms. Leilani Falck, staff - Operations Assistant; Ms. Keri Albright, wife of Owner; Mr. Jeff Kapksar, president, Mifflinburg Bank & Trust Company, & Chamber Region I Director; Ms. Judy Wagner, Mayor of Lewisburg; Ms. Leslie Belz, representative, Lewsiburg Downtown Partnership; Ms. Gerri Brouse, staff-Patient Accounting Representative; Mr. Matt Hoffman, Bowen Agency Realtors; Ms. Tammy Sears, staff-Podiatric Assistant; Ms. Janet Weidman, staff – R.N.; Ms. Judy Dietz, vice president, Mifflinburg Bank & Trust Company; Mr. Rob Cook, LeFevre Wilk Architects; Ms. Marty Gates, Chamber Ambassador.

The Greater Susquehanna Valley Chamber of Commerce celebrated with Joseph Carroll Salon on their 35 years of business in Lewisburg in April with a ribbon cutting. Pictured, (From L to R) Mr. Ted Silker, Chamber Ambassador; Ms. Richelle Fessler, Accountant; Ms. Marty Gates, Chamber Ambassador; Mr. Preston Boop, Union County Commissioner; Mr. Joseph Carroll, Owner; Ms. Teresa Snyder, Salon staff; Mr. William Haas, Union County Commissioner; Ms. Linda Sterling, Lewsiburg Downtown Partnership Director; Mr. John Showers, Union County Commissioner.
The Greater Susquehanna Valley Chamber of Commerce welcomed Mifflinburg Bank & Trust Company to the Hummels Wharf community in May with a ribbon cutting. Pictured, (From L to R) Mr. Ted Silker, Chamber Ambassador; Mr. Pete Carroll, Mayor of Selinsgrove; Ms. Fay Fasnaught, Mifflinburg Bank Customer Service; Mr. Rick Bailey, Snyder County Commissioner; Ms. Wendy Lund, Mifflinburg Bank Business Development Manager; Mr. Steve Bilger, Snyder County Commissioner; Mr. Jeff Kapsar, Mifflinburg Bank President and Chamber Region I Director; Mr. Fred Kelly, Chamber Ambassador; Dr. Karl Rohrbach, Chamber Ambassador; Mr. Vince Sheridan, Chamber Ambassador; Mr. Art Bowen, Chamber Ambassador; Ms. Becky Hagenbaugh, Chamber Ambassador/Membership Committee Co-Chair.

The Greater Susquehanna Valley Chamber of Commerce hosted a ribbon cutting to celebrate with Keystone Mobile Shredding on the purchase of a new mobile shredder. Pictured, (From L to R) Mr. Ted Silker, Chamber Ambassador; Mr. Dave Hall, Chamber President/CEO; Ms. Karen Metz, co-owner, Keystone Mobile Shredding; Mr. Rick Metz, co-owner, Keystone Mobile Shredding; Ms. Ellen Lazur, Chamber Membership Committee; and Mr. Pete Carroll, Mayor of Selinsgrove.

The Greater Susquehanna Valley Chamber of Commerce celebrated with the new owners Bull Run Inn, Lewisburg, with a ribbon cutting. Pictured, (From L to R) Ms. Jan Wilson, Chamber Director of Special Projects; Ms. Sue Mahon, representative from Lewisburg Borough Council & Lewisburg Downtown Partnership; Ms. Linda Sterling, Director – Lewisburg Downtown Partnership; Ms. Lois Purcell, owner; Mr. Mike Purcell, owner; Mr. Vince Sheridan, Chamber Ambassador; Mr. Todd Harris, general manager; Ms. Mary Ellen Jansen, Chamber Ambassador. Ms. Christina Mazza, manager (not pictured).
PA Chamber applauds state Supreme Court on UC ruling

The Pennsylvania Chamber of Business and Industry praised the state Supreme Court for overturning a lower court ruling requiring employers to be represented by attorneys at unemployment compensation appeals hearings.

Mr. Brian Kelly, PA Chamber director of government affairs, said the ruling is a victory for Pennsylvania's small businesses, which faced increased cost burdens as a result of a change in the way informal UC proceedings were handled.

Pennsylvania's UC statute expressly allowed non-attorney representation for claimants, but was silent with respect to employers. However, the practice of employers using third-party administrators or other non-attorneys had been permitted prior to the February 2005 Commonwealth Court ruling.

"Employers and employees should be treated equally in unemployment compensation proceedings, and that means giving both the same rights to representation," Ms. Dawn Gessel, Economic Development Assistant

Mr. Kelly said. "For a process that was designed to be informal, it is simply not necessary to force small employers — who already face significant cost pressures in running their business — to hire an attorney for these types of proceedings."

By the Commonwealth Court's decision, employers in some areas also could have been faced with the lack of availability of attorneys with specific UC knowledge, increasing the potential for errors and the need for further appeals.

The PA Chamber was among a group of organizations that jointly filed an amicus brief with the state's high court outlining the negative implications of Commonwealth Court's decision.

"The Pennsylvania Chamber commends the Supreme Court for siding with small business and common sense in reversing the lower court's detrimental ruling," Mr. Kelly said.

Source: The Pennsylvania Chamber of Business and Industry www.pachamber.org

Business Taxes and Health Care Task Forces Speak Up

Mr. Rick Kuczawa, Chairperson of the Health Task Force

"We're concerned that it (cost of health care) is spiraling out of control," Mr. Kuczawa, adding "is it the fair manner?"

Senior Program Analyst Mr. Ryan Unger of SEDA-COG Council of Governments urged Committee members to speak up about the proposed Bypass that could improve congestion and safety issues on Routes 118 & 147 at the Joint Governmental Affairs Committee Meeting on May 18, at The Front Street Station, Northumberland.

"We need to spread the word; make it clear that it is a regional project," asked Mr. Kuczawa, adding "is it the fair manner?"

Mr. Unger said that had Commonwealth Court's decision been reversed, it would have provided a model for other states to follow.

Congressman Carney supports the project and said at the April 4 Joint Legislative Forum that it was his number one priority as a member of the Transportation and Infrastructure Committee.

Getting Senator Casey to see the area this summer to see the proposed Bypass site is important, said Mr. Unger.

On August 3, the State Transportation Hearings will be held in WilliamSPORT.

Mr. Unger said it would be a good strategy if Committee members attended the hearings.

"We need to go in there with our eyes open," said Northumberland County Commissioner Frank Sawicki, of the August 3 meetings, adding that the project would be good for the economy.

"It is a safety issue as well," Mr. Unger said. "To be cliché, this is where our eyes open," said Northumberland County Commissioner Frank Sawicki, of the August 3 meetings, adding that the project would be good for the economy.

"It is a safety issue as well," Mr. Unger said. "To be cliché, this is where the river meets the road."

The Joint Governmental Affairs Committee is a collaborative effort between the Central PA and The Greater Susquehanna Valley Chambers of Commerce. It represents the Advocacy Division of the chambers and develops, promotes and articulates the business viewpoint of federal, state and local issues that impact the health and vitality of business in the Greater Susquehanna Valley.
The ATHENA® Award Program celebrates the potential of all women as valued members and leaders of the community and recognizes those who support them. The ATHENA® Award honors individuals who strive toward the highest levels of professional accomplishment... women and men who excel in their chosen field, have devoted time and energy to their community in a meaningful way, and how also open paths so that other may follow.

THE CRITERIA  Selected ATHENA® recipients must meet each of three specific criteria as mandated by the ATHENA® organization...

They must:
• Assist women in reaching their full leadership potential;
• Demonstrate excellence, creativity, and initiative in their business or profession;
• Provide valuable service by devoting time to improve the quality of life for others in the community.

COMPLETING THE FORM
• Nominations for the ATHENA® Award must be submitted using this nomination form (or a photocopy). The form must be typed or printed clearly.
• A computerized version may be submitted provided the format is identical.
• One additional sheet may be added to this form, and a resume maybe submitted. "Scrap books" or other separate supporting documents should not accompany the form. These materials will not be considered during the Section Committee deliberations.
• Please review the nomination form carefully to ensure that comprehensive, quantitative information is supplied which demonstrates the involvement, achievement, and leadership accomplishments of your nominee, the more complete the information provided, the more useful this form will be for those who judge this important award.

THE PROCESS
• A Selection Committee of community leaders will review all nomination forms and select the ATHENA® Award recipient.
• The ATHENA® Award recipient will be announced:
  On Thursday, October 25, 2007
  At the ATHENA® Award Banquet
  To be held at The Susquehanna Valley Country Club

RETURN COMPLETED FORM TO:
GSVCC, P.O. Box 10, Shamokin Dam, PA 17876, ATTN: Megan Bollinger
Fax form to 570-743-1221 or online at www.gsvcc.org

SUBMISSION DEADLINE:
Friday, July 6, 2007
NOMINATION FORM: online at www.gsvcc.org & at June Monthly Meeting

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Proud to be the Premier Sponsor of the 2007 ATHENA® Award

Save The Date...

2007 Women’s Leadership Symposium
October 16, 2007
Details to follow.
Resnick to Speak at Leadership Graduation

Mr. John Resnick, host of the nationally syndicated radio program Legends of Success, is the keynote speaker for the Leadership Susquehanna Valley class of 2007 Graduation Ceremony at 6:00pm on June 21, at the Best Western Country Cupboard Inn, Lewisburg. A Leadership Alumni Reception follows the event.

“Twenty-seven people representing businesses in the region will be recognized,” said Mr. Matt Price, Leadership Program Director, adding, “We are very pleased to have a nationally recognized speaker like Mr. Resnick deliver the keynote address. The stories that he can share about some of the elite business and civic leaders of our nation are a a perfect tie-in to the Leadership program.”

Legends of Success is a unique radio program featuring insights from the country’s most successful entrepreneurs, entertainment icons, and members of the prestigious Forbes 400 List. The radio program affords listeners a rare opportunity to hear first-hand the exclusive interviews and personal journeys of how America’s greatest legends made it to the top. Legends of Success debuted in 2002 on WHP-AM 580 in Harrisburg, Pennsylvania. The show is now broadcast on over 80 stations across America, including Sunbury Broadcasting Corporation.

Leadership Class Turns to Agriculture

Leadership Susquehanna Valley class members attended their final Program Day, sponsored by AgChoice Farm Credit, featuring Agriculture and the Environment, before graduating the nine-month course.

The session began at the Middlecreek Area Community Center, Beaver Springs, where the class was introduced to “Farming in the Greater Susquehanna Valley” by retired dairy farmer, current GSVCC Board member and past recipient of the Karen L. Hackman Star of Excellence Award, Mr. Charles Benner.

The class traveled to the Lamar Troup Farm, Beaver Springs where Mr. Lamar Troup led the tour of their hog operation. Class member Ms. Laurie Carr, Susquehanna Bank was surprised about the experience stating, “I was impressed with how clean the facility was, considering that it was a farm.”

Mr. Tim Wetzel and wife, Denise, Middleburg, welcomed the class to their dairy farm, Mabarbil Farm, where they explained the process of getting milk from the cows to the end consumer and the day-to-day care of the animals was discussed.

Following lunch at BJ’s, Dr. Bob Graves, Penn State Cooperative Extension Agent led a discussion on small farm composting. Dr. Graves has led two study teams to Austria and Germany to examine the waste management practices there. “In the European Union, material entering a landfill must contain less than 5 percent organic material, which includes food waste, plant waste, paper, wood, etc,” where as, in the United States, almost 70 percent of material sent to landfills is organic.”

Living Next to Agriculture was the topic of a panel discussion moderated by Ms. Mary Sue Shick an employee of AgChoice Farm Credit. The panel consisted of Mr. Barry Spangler, Snyder County Conservation District; Ms. Denise Wetzel; Mr. Lamar Troup; Mr. Steve Smelter, Kreamer Feed, Inc., and Mr. Karl Zimmerman, Shade Mountain Winery, and discussed government regulation, protecting the Chesapeake Bay Watershed, certified organic farming, and the trials and tribulations of farming.

The final stop of the day, the Eastern Snyder County Regional Authority Sewage Treatment Plant on the Isle of Que, Selinsgrove, where Mr. John Abromitis, manager, led a tour of the facility and explained the treatment process.

Interested in Running an ad in The Voice of the Valley?

Contact Your Sales Representative at The Daily Item 570.286.5671 • 1.800.792.2303
UPCOMING MIFFLINBURG EVENTS
Step back in time, enjoy this charming town and its events

Thurs., June 14th
Headliners
7:00 pm

Thurs. & Fri., June 15th-16th
Relay for Life
4:00 pm - 4:00 pm

Mon., June 21st
Country Express
7:00 pm

Sun., June 24th
Garden Tour 1-6pm
(966-1355)

Thurs., June 28
Sweet Nothings & KJ

Wed., July 4th
4th of JULY CELEBRATION*
5k run, pet parade, (am);
chicken barbecue, bingo,
kids games,
food stands and fireworks
(late afternoon and evening).
plus 2 shows Mudflaps
(fabulous 50's )

Thurs., July 12th
Joe Murray Band*
7:00 pm

Thurs., July 19th
Kimbo & Bryan*
7:00 pm (Big Band Music)

Fri., July 20th
BLUEBERRIES & BLUEGRASS*
6:00 pm
bluegrass music, food plus
homemade blueberry
desserts

Tues., July 24th - Sat.,
July 28th
Firemens’Carnival
and on Sat., July 28,
Firemens’PARADE

Thurs., July 26
Seasoned Sounds*
7:00 pm

Thurs., Aug. 2nd
Gift, Troutman & Gift*
7:00 pm

Tues., Aug. 7 - Sat., Aug. 12
Union Co/West End Fair
Laurelton Fairgrounds
route 235

Thurs., Aug. 9th
Little Paris Trio*
7:00 pm

Fri., Aug. 17th
Buffalo Valley Brass*
7:00pm

Sat., Aug. 25
New Berlin Day (966-0092)

Fri.-Sun., Sept. 14th, 15th
& 16th
Antique Tractor Festival
VFW grounds
(info. 966-7222)

Fri., Oct. 5 & Sat. Oct. 6
OKTOBERFEST VFW grounds
(info. 966-1666)

*event held in the Community Park located on 5th Street, 2 blocks north of Chestnut (route 45)

For details www.mifflinburgpa.com or call 966-1666

The Mifflinburg Heritage & Revitalization Assoc. For area & lodging info call the Susquehanna Valley Visitors Bureau, 800-525-7320 or VisitCentralPA.org

Chambers Come Together for Young Professionals

The Greater Susquehanna Valley and Central Pennsylvania Chambers of Commerce are coordinating their efforts to grow an active young professionals organization. “The goal is to build an active and sustainable organization that will assist the Valley in attracting and retaining college educated individuals, ages 21-39, to its workforce,” said Mr. Jonathan Adams, Chairman of the Susquehanna Valley Young Professionals, an affiliate of the Greater Susquehanna Valley Chamber of Commerce.

The two organizations have formed a Steering Committee, chaired by Mr. Justin Dunkelberger, Chairman of the Central Pennsylvania Young Professionals, an affiliate of the Central PA Chamber. “The Steering Committee is actively working on an organizational structure, by-laws, and incorporation as a 501(c)(3) non-profit organization. The group wants to begin regular activities in the fall of 2007,” said Mr. Dunkelberger, with plans to hold a business meeting, a social event, and a community service activity each quarter.

The Susquehanna Valley Young Professionals co-sponsored the recent Impact Susquehanna event held by the Greater Susquehanna Valley United Way. Impact Susquehanna was launched with an introductory luncheon on May 9th and was created to match potential volunteers’ interest areas with organizations that serve those needs.

Interested in being part of the Young Professionals Steering Committee, or participating in future YP events? Contact

Mr. Matt Price
Community Relations Manager for the Greater Susquehanna Valley Chamber of Commerce
570-743-4100 / 1-800-410-2880
mprice@gsvcc.org
A Day For Recognition

On Wednesday, April 25, 2007, 145 employees and their supervisors gathered at the Lewisburg Hotel, Lewisburg, to recognize and celebrate the administrative professionals of the Greater Susquehanna Valley. The event was held in honor of all those who keep business moving throughout the Valley.

The Office Staff Recognition Luncheon featured students from the Lewisburg Area High School performing excerpts from “All The World’s A Stage,” directed by Ms. Roberta Pickering. Ms. Sheryl Hosler, a junior at LAHS, commented, “For me, playing a character role is much more fun than playing the sappy romantic lead. I’ve portrayed everything from a school girl to a man to a diva. I enjoy character roles because hearing the audience laugh at my antics is my biggest thrill of acting.”

The Chamber thanks the event’s Premier Sponsor, Purdy Insurance Agency, located at 136 Market Street, Sunbury. Purdy Insurance has been a longstanding member and supporter of the Chamber and offers a full line of insurance options and programs to fit a variety of needs. Check their website: www.purdy-insurance.com for more information.

Thank you to the event’s Partnering Sponsors, the Central Susquehanna Intermediate Unit (CSIU) of Lewisburg and McCann School of Business and Technology of Sunbury and Entertainment Sponsor, Keystone Building Products, Inc. of Selingsgrove.

Over 50 door prizes and gifts, donated by Chamber businesses. All event attendees were given a ticket and numbers were drawn with prizes going to the matching ticket holder.

Gifts were donated by:

Bassett Mortgage Services
BJ’s Pit Barbeque & Pub
Bloomsburg Theatre Ensemble
Boscov’s
Bowen Agency Realtors
Boy Scouts of America
Candy Bouquet #5020
Central Susquehanna Intermediate Unit (CSIU)
Coldwell Banker Penn One Real Estate
Colonial Candlecrafters
Columbia-Montour Visitors Bureau
Community Banks
Dr. John G. Lazur, Jr. D.D.S.
Embroidery Magic
Evangelical Community Hospital
Front Street Station
Furmano Foods
Ideal Associates, LLC
Integral Yoga Center
Keystone Forging Company
Lewisburg Hotel
McCann School of Business & Technology
Mifflinburg Bank & Trust Company
Nottingham Health Care Services
Omega Bank
Quality Inn & Suites
RiverBoatTours.com
Steininger’s Laundry & Dry Cleaning, Inc.
Stein’s Flowers & Gifts, Inc.
Sunbury Community Hospital & Outpatient Center
Susquehanna University
Target Select
Temple Products of PA
The Daily Item/Danville News
Williams & Williams

Students from The Lewisburg High School performed at the 2007 Office Staff Recognition Luncheon. Front Row, (From L to R) Ms. Kristen Ippolito, Ms. Anna Thieben and Ms. Emily McDonald. Middle Row, Ms. Roberta Pickering, Instructor, Ms. Sarah Murcek, Ms. Kathleen Mills, Ms. Sheryl Hosler, Ms. Alyssa Gockley and Ms. Kaitlin Wagner. Back Row, Mr. Brian Patterson, Mr. Jesse Miller, Mr. Joe Hiller and Mr. Robby Murcek
Total Employee Benefit Solutions from PCI Insurance, Inc. and The Greater Susquehanna Valley Chamber of Commerce

No two businesses are the same. Regardless of product, service, location or size, each business is unique, in nearly every aspect, except one -- people. Without qualified employees, businesses cannot thrive. With that in mind, PCI Insurance provides total benefit solution packages, giving employers the necessary tools to attract and retain quality employees.

As Highmark Blue Shield’s Small Business Employee Benefit Solution, the PCI Insurance benefit solutions include a choice of five PPO medical plans, a selection of Health Reimbursement programs to help lower healthcare costs and a complete menu of optional coverages that includes dental, vision, life and disability.

PCI Insurance couples the flexibility of choice with simplified administration. Multiple medical programs, cost and tax savings options, ancillary coverages, one invoice for all selected lines, a dedicated service and account executive and no minimum participation requirements for optional coverages make the PCI benefit solutions an unmatched value.

The Greater Susquehanna Valley Chamber of Commerce and PCI Insurance have created this unique partnership as a service to benefit Chamber members. To learn more about the PCI Insurance employee benefit programs, call 800.755.3021 or visit www.pciinsurance.com.

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Father’s Day
A time to honor & celebrate the special man in your life! Give him the gift of choice - a Greater Susquehanna Valley Chamber of Commerce gift certificate will let him choose how to celebrate his special day.

Order Today! 877-770-4438
www.certifichecks.com
Chamber Provides Benefits for Members

Over 80 members and guests met in May at the Susquehanna Valley Country Club, Hummels Wharf, for the Chamber’s monthly luncheon meeting. Following Chamber President/CEO Dave Hall’s welcome, Mr. Barry Wolfe, Director of Human Resources, Thermal Product Solutions presented the “Made in the Valley” moment.

Representatives from the Chamber’s Membership Committee presented benefits that the Chamber offers to its members. Ms. Janie Neff, Next Step Coaching & Consulting, gave an update on the Small Business Focus Seminars; Mr. Vince Sheridan, Zartman Construction, Inc., Mr. Ted Silker, Associate Member, and Ms. Pam Souders, Swineford National Bank and Region I Vice President; Mr. Gregory Titman, Danville Area High School Young American; Mr. Dave Hall, President/CEO, Greater Susquehanna Valley Chamber of Commerce; Mr. Mike Wimer, Swineford National Bank and Region I Vice President; Mr. Gregory Titman, Danville Area High School Young American; Mr. Dave Hall, President/CEO, Greater Susquehanna Valley Chamber of Commerce; Mr. Barry Wolfe, Director of Human Resources, Thermal Product Solutions; Ms. Kelli Lytle, Human Resource Administrator, Thermal Product Solutions; and Mr. Mark Vander Ploeg, Controller, Thermal Product Solutions, gathered after the May Monthly Meeting.

The Greater Susquehanna Valley Chamber of Commerce thanks the Susquehanna Valley Country Club for hosting the event. Congratulations to Ms. Julie Eriksson, Kreamer Feed, Inc., for being the recipient of a free monthly meeting ticket.

Foss Jewelers Tells Time in New Business Center

There are three new Bulova wall clocks in the new business center. The timepieces are a contribution of Mr. Dan Foss, proprietor of Foss Jewelers. Mr. Foss expressed an interest in participating with the Business Center Partners’ Building Project and generously donated the clocks now in the Haddon Board Room, the Susquehanna Bank Resource Room and the reception area.

Mr. Foss also initiated the idea of a diamond studded Chamber logo pin to be presented annually at the Chamber’s Annual Meeting & Awards Banquet. This idea became a reality at the March 2007 Annual Meeting when the first pin was presented. Ms. Jan Tippett, publisher of The Daily Item and Chamber Board Chairwoman from 2005 through March 2007 was the recipient of the inaugural pin. In her role as Chairwoman, Ms. Tippett spearheaded the “Made in the Valley” project for the newly constructed business center on Rts. 11&15.

Mr. Foss says, “I was pleased to help spruce up the new offices of the Greater Susquehanna Valley Chamber of Commerce in my own small way. Clocks are not only functional but works of art in and of themselves. I also wanted to help recognize others with the diamond logo pins because they give so much of their time, talent and effort to this great regional community and to the Chamber.”

Foss Jewelers was established in 1949 by Paul Foss, Dan’s grandfather. Dan grew up in the family business working alongside his father, James, and his grandfather. The Foss family operated stores in Lewistown and Lewisburg and when a Foss Jewelers was opened at the Susquehanna Valley Mall in 1992, Dan became the sole proprietor. Dan believes in honesty, family values, caring service and dedication to the highest quality standards as the cornerstones of doing business.

Visit www.fossjewelers.com
June
Monthly Meeting

Thursday, June 14, 2007
11:30am - 1:00pm
at the Parkview
(formerly Brynwood on 6th)
611 Market Street • Lewisburg

Reservations Required by June 7, 2007
Register online at www.gsvcc.org
Questions contact Megan Bollinger, Special Events Coordinator
570.743.4100 • 800.410.2880 • mbollinger@gsgcc.org
Note: No refunds will be issued unless cancellations are made 24 hours prior to event.
*Please not that there is an extra charge for those wishing to be invoiced after the event.
Thank you for your cooperation

Business After Hours
Sponsored by

Thursday, June 21, 2007
5:00 pm - 7:00 pm
The Inn at New Berlin, 321 Market Street • New Berlin

Farm & Home Oil Company & Mid-Penn Engineering Corporation invite you to join them for a time of networking, fun & refreshments.
Contacts you make may lead to new business prospects in the Greater Susquehanna Valley.
Reservations Required by June 14, 2007
Register online at www.gsvcc.org
Questions contact Megan Bollinger, Special Events Coordinator
570.743.4100 • 800.410.2880 • mbollinger@gsgcc.org

Small Business Focus Seminar
Sponsored by
The Daily Item

Plan to attend to learn about “The 12 Causes of Advertising Failure” with special guest speaker Mr. Brad Bailey, Advertising Director, The Daily Item.

Friday, July 13, 2007
Registration: 7:15am • Focus Seminar: 7:30 am - 8:30 am
Hoss’s Steak & Sea House, Shamokin Dam

Reservations Required • Register online at www.gsvcc.org
Questions contact Megan Bollinger, Special Events Coordinator
570.743.4100 • 800.410.2880 • mbollinger@gsgcc.org

Attention Downtown Affiliates...
Board Training Seminar 8:00am - 12 Noon
June 27th, 2007
At the Business Center • Shamokin Dam.
$10.00/person for GSVCC Downtown Affiliate Board Members

Learn about the role volunteer boards of directors play in downtown revitalization, and get the opportunity to interact with instructors representing over 25 years of downtown revitalization experience.

Contact Matt Price, Community Relations Manager at 570.743.4100 • 1.800.410.2880 • mprice@gsvcc.org
June

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Time</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Special Events Committee Meeting</td>
<td>8:30 am - 9:30 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>7</td>
<td>LSV Board of Directors Meeting</td>
<td>8:00 am - 9:15 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>8</td>
<td>SIDCO Pawling Station Task Force Meeting</td>
<td>8:00 am - 9:00 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>11</td>
<td>Sheridan Breakfast Club</td>
<td>8:00 am - 9:00 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>11</td>
<td>GSVCC Annual Golf Classic</td>
<td>11:30 am - 7:00 pm</td>
<td>The Susquehanna Valley Country Club, Hummels Wharf</td>
</tr>
<tr>
<td>13</td>
<td>Ribbon Cutting / Open House</td>
<td>11:00 am - 1:00 pm</td>
<td>Ideal Associates, LLC 3352 N. Old Trail, Selinsgrove</td>
</tr>
<tr>
<td>14</td>
<td>Ambassador Committee Meeting</td>
<td>10:30 am - 11:30 am</td>
<td>Parkview, (formerly Brynwood on 6th), Lewisburg</td>
</tr>
<tr>
<td>14</td>
<td>June Monthly Meeting</td>
<td>11:30 am - 1:00 pm</td>
<td>Parkview, (formerly Brynwood on 6th), Lewisburg</td>
</tr>
<tr>
<td>14</td>
<td>Ribbon Cutting / Open House</td>
<td>2:00 pm - 4:00 pm</td>
<td>Candy Bouquet, #5020 3 Main Street, Herndon</td>
</tr>
<tr>
<td>15</td>
<td>Joint Legislative Forum – Breakfast</td>
<td>7:30 am - 9:00 am</td>
<td>The Country Cupboard, Lewisburg</td>
</tr>
<tr>
<td>15</td>
<td>Joint Governmental Affairs Committee Meeting</td>
<td>9:00 am - 10:00 am</td>
<td>The Country Cupboard, Lewisburg</td>
</tr>
<tr>
<td>19</td>
<td>GSVCC Board of Directors Meeting</td>
<td>7:30 am - 9:00 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>20</td>
<td>Ribbon Cutting / Open House</td>
<td>11:00 am - 2:00 pm</td>
<td>Family Care For Children &amp; Youth, Inc. Milton Industrial Park, Milton</td>
</tr>
<tr>
<td>21</td>
<td>June Business After Hours</td>
<td>5:00 pm - 7:00 pm</td>
<td>The Inn at New Berlin, New Berlin</td>
</tr>
<tr>
<td>21</td>
<td>Leadership Susquehanna Valley Graduation Ceremony &amp; Alumni Reception</td>
<td>6:00 pm - 9:00 pm</td>
<td>The Best Western Inn at The Country Cupboard, Lewisburg</td>
</tr>
<tr>
<td>22</td>
<td>SIDCO / SNEED Board of Directors Meeting</td>
<td>8:00 am - 9:30 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>26</td>
<td>Membership Committee Meeting</td>
<td>7:45 am - 8:45 am</td>
<td>The Business Center, Shamokin Dam</td>
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<tr>
<td>26</td>
<td>LSV Executive Committee Meeting</td>
<td>11:30 am - 1:00 pm</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>27</td>
<td>Downtown Affiliates Board Member Training</td>
<td>8:00 am - 12:00 pm</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>27</td>
<td>Business &amp; Education Committee Meeting</td>
<td>3:30 pm - 5:00 pm</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>28</td>
<td>Silker Breakfast Club</td>
<td>8:00 am - 9:00 am</td>
<td>The Country Cupboard, Lewisburg</td>
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</table>

July

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<th>Date</th>
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<tbody>
<tr>
<td>4</td>
<td>GSVCC Office Closed</td>
<td></td>
<td>In Observance of the Fourth of July Holiday</td>
</tr>
<tr>
<td>13</td>
<td>Small Business Focus Seminar</td>
<td>7:15 am - 8:30 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>13</td>
<td>SIDCO Pawling Station Task Force Meeting</td>
<td>8:00 am - 9:00 am</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>19</td>
<td>July Business After Hours</td>
<td>5:00 pm - 7:00 pm</td>
<td>Coldwell Banker Penn One Real Estate, Lewisburg</td>
</tr>
<tr>
<td>20</td>
<td>ATHENA® Committee Meeting</td>
<td>8:30 am - 9:30 am</td>
<td>Farm Home Oil Company, Milton</td>
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<tr>
<td>20</td>
<td>Joint Governmental Affairs Committee Meeting</td>
<td>12:00 pm - 1:00 pm</td>
<td>The Front Street Station, Northumberland</td>
</tr>
<tr>
<td>24</td>
<td>LSV Executive Committee Meeting</td>
<td>11:30 am - 1:00 pm</td>
<td>The Business Center, Shamokin Dam</td>
</tr>
<tr>
<td>27</td>
<td>SIDCO / SNEED Board of Directors Meeting</td>
<td>8:00 am - 9:30 am</td>
<td>The Business Center, Shamokin Dam</td>
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Register for Chamber events online at www.gsvcc.org